

Bluescape Public Sector Partner Program

Benefits & Requirements

Benefits	Bluescape Bronze Partner	Bluescape Silver Partner	Bluescape Gold Partner
Listing in the Bluescape Partner Directory	✓	<i>Coming Soon</i>	<i>Coming Soon</i>
Access to Bluescape Developer Community	✓	—	—
License to Co-brand Website and Marketing Collateral	✓	—	—
Recurring meeting with Partner Manager	✓	—	—
Bluescape Sales Enablement Training	✓	—	—
Bluescape Delivery Training	✓	—	—
Complimentary Bluescape Licenses	✓	—	—
Shared Slack channel with Bluescape	✓	—	—
Ability to share infomercials on Bluescape YouTube channel	✓	—	—
Sales support to customer meetings	✓	—	—
Tailored demonstration support	✓	—	—
Preferred Deals Registration	✓	—	—
Discount on Bluescape Resale Licenses	20% (new)/ 10% (renewals)	—	—
Requirements	Bluescape Bronze Partner	Bluescape Silver Partner	Bluescape Gold Partner
Annual Fees	None	—	—
Revenue Requirements	None	—	—
Certifications	None	—	—